

ADC PROFESSIONAL SERVICES

ADC **Material Services**
for Network Deployments

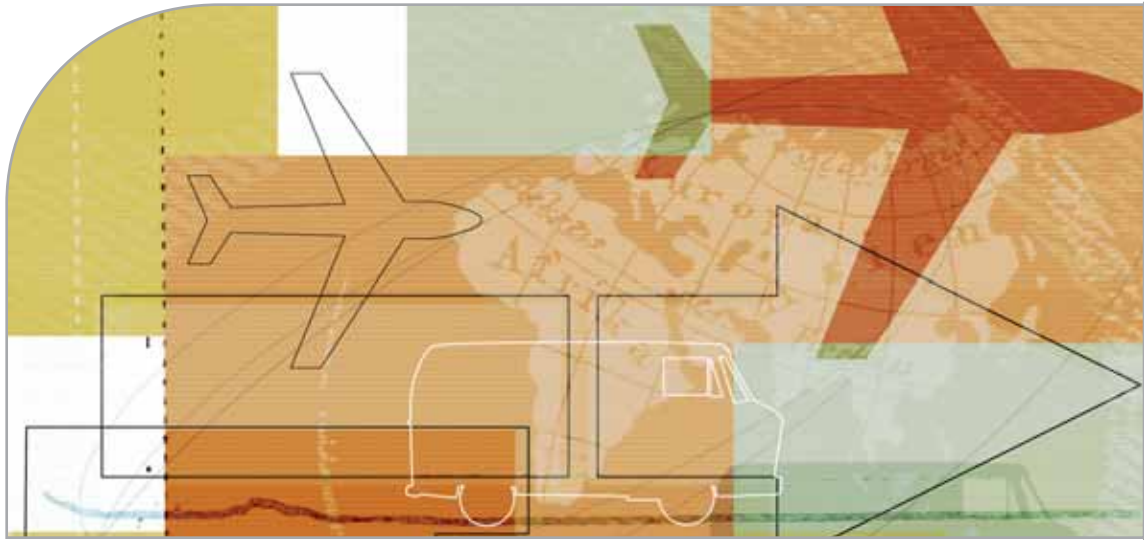


Reduce cycle times

Increase flexibility

Ease deployments

Reduce costs



For an operator, the ability to make changes in the network quickly and efficiently is essential to reach its service and revenue goals. One potentially high-risk area in any network project is supply-chain and distribution management. The on-time availability of both major and minor materials for a network project is essential to keep costs down and the schedule on track. Material management poses a number of liabilities for many operators, including:

- Material price and availability
- Material procurement
- Material coordination
- The cost of capital for handling materials
- Defective, excess or obsolete equipment

Instead of dedicating resources to material management, many operators choose ADC as their material manager for network deployments. With secured warehousing and staging facilities throughout Europe and United States, we serve as a single point of contact from order to invoice, and for procurement and handling of network elements and installation-related materials. ADC materials services include:

- Supplier relations management
- Supplier qualification and service
- Procurement of major and minor materials
- Multiple order management
- Material expediting
- Inventory management
- Staging and warehousing
- Distribution logistics
- Payment processing to multiple vendors

With ADC, our customers simply place one order and then receive one invoice. ADC handles the rest. We provide a fixed price quote based on the bill of materials and serve as the single point of contact. We manage the supply chain, warehousing and distribution, and handle project staging.



Improved Flexibility, Efficiency

When it comes time for network changes, ADC helps network operators improve their flexibility and efficiency. They're able to reduce their inventory investment, improve parts availability and eliminate internal warehousing and distribution costs associated with network deployments. Working with ADC, our customers eliminate operational impacts that include:

- Fixed costs for the facilities and systems required to manage material efficiently
- Fixed resources and costs to process and handle materials
- Reduced profitability as the result of carrying capital costs and the disposal of excess, defective and obsolete equipment
- Establishing and maintaining long-term relationships with key suppliers
- Logistical management to prevent projects delays and cost over-runs
- Liability risks for damaged or lost material

With ADC as their material services provider, our customers are saving 20% or more on their supply-chain management costs. We're also reducing deployment cycle delays caused by staging and distribution problems, and we reduce the complexity of their installations and deployments. While we focus on the details, our customers can focus on more important aspects of their business, and be assured that their deployments are completed on-time and on-budget.

MATERIAL SERVICES



About ADC Professional Services

Through its Professional Services organization, ADC helps plan, deploy and maintain telecommunications networks throughout the United States and Europe. ADC's unique experience in multivendor, multitechnology, multiservice solutions makes ADC the ideal choice for projects that require an in-depth, hands-on understanding of simple to complex network environments.

PLANNING SERVICES

- Program and Project Management
- Network and Inventory Audit
- Engineering

DEPLOYMENT SERVICES

- Program and Project Management
- Engineering
- Material Services
- Preconfigured Equipment Solutions
- Power Services
- Installation Services
- Commissioning and Integration
- Provisioning
- Decommissioning and Removals

MAINTENANCE SERVICES

- Program and Project Management
- Service Call Center and Dispatch
- Technical Assistance Center
- Scheduled Preventive Maintenance
- Emergency Corrective Maintenance
- Field Resource Support
- Circuit Provisioning
- Logistic Services
- Spares Management

ADC Professional Services offers comprehensive solutions for network operators delivering voice, video and data services over wireless, wireline and cable networks. Learn more at www.adc.com/professionalservices



Web Site: www.adc.com

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